Message Text

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PAGE 01 ROME 08522 101456Z ACTION COME-00

INFO OCT-01 EUR-12 NEA-11 ISO-00 EB-08 FAA-00 DOTE-00 TRSE-00 OMB-01 DODE-00 CIAE-00 INR-10 NSAE-00 XMB-02 L-03 /048 W

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FM AMEMBASSY ROME

TO SECSTATE WASHDC 2644

INFO AMEMBASSY SANA

AMEMBASSY ATHENS

AMEMBASSY LONDON

AMEMBASSY JIDDA

AMEMBASSY PARIS

AMEMBASSY KATHMANDU

AMEMBASSY BRUSSELS

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FROM RCAA DWOR

DEPARTMENT PASS COMMERCE FOR BED/OBED AND CAGNE; EXIMBANK; FAA FOR CARY AND CARMICHAEL; BRUSSELS PASS FAA; ATHENS PASS RTDO

E.E. 11652: N/A TAGS: EAIR, YS

SUBJ: FLEET EXPANSION OF ALYEMEDA-DEMOCRATIC YEMEN AIRLINES; REGION SALES TOTALS, YEAR TO DATE

1. RCAA HAS LEARNED FROM AUTHORITATIVE BOEING SOURCES THAT ALYEMDA HAS SIGNED DEFINITIVE SALES CONTRACT (EARLY MARCH IN LONDON) FOR ONE BOEING ADVANCED 737-200C (CONVERTIBLE CARGO/PASSENGER) TWINJET, POWERED BY UPRATED P&W JT8D-17 ENGINES, FOR DELIVERY MAY 1979. VALUE OF SALE ESTIMATED AT \$11 MILLION INCLUDING SPARES. FINANCING APPARENTLY NOT REQUIRED AND AIRLINE LIMITED OFFICIAL USE

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PAGE 02 ROME 08522 101456Z

OPENING LETTER-OF-CREDIT FAVOR OF THE BOEING COMPANY COVERING PURCHASE.

2. ACCORDING BOEING, ALYEMDA SELECTED ADVANCED 737-200C OVER FOKKER-VFW F-28-4000 AFTER FLIGHT DEMONSTRATIONS LATE LAST YEAR AT REPRESENTATIVE SOUTH YEMEN AIRFIELDS. DURING THOSE DEMONSTRATIONS, BOEING UTILIZED A SUDAN AIRWAYS ADVANCED 737-200C

SPECIALLY EQUIPPED FOR OPERATIONS OUT OF UNSEALED RUNWAYS (GRAVEL MODIFICATION GEAR).

- 3. ALYEMDA (FLEET INVENTORY CURRENTLY INCLUDES ONE BOEING 707-351C (EX-NORTHWEST), ONE BOEING 720-023B (EX-AMERICAN), ONE DC-6A/B, TOW DC-6B'S, AND FOUR DC-3'S) IS ALSO REPORTEDLY NEGOTIATING WITH AMERICAN AIRLINES FOR ACQUISITION TWO USED 707-323C'S (OR 707-123B'S).
- 4. RECENT SALES OF BATCH-AIR BOEING 727-100 (\$5.4 MILLION) TO RNAC AND ADVANCED 737-200C TO ALYEMDA BOOST REGION ORDERS FOR U.S. COMMERCIAL JET TRANSPORTS TO \$505.4 MILLION YEAR-TO-DATE (1978 FULL-YEAR TARGET \$750.0 MILLION). GARDNER

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TAGS: EAIR, YS, ALYEMEDA-DEMOCRATIC YEMEN AIRLINES

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